AGENDA

Eau Claire County Human Services Board Meeting

Date: April 3, 2023 **Time**: 5:30 PM

Location: Eau Claire County Government Center
Department of Human Services
721 Oxford Ave, suite 1001
Ground floor, room G034
Eau Claire, WI 54703

Those wishing to make public comments can submit their name and address no later than 30 minutes prior to the meeting to bridget.kinderman@eauclairecounty.gov, or attend the meeting in person or virtually. Comments are limited to three minutes; you will be called on during the public comment section of the meeting. To attend the meeting virtually:

To attend the meeting virtually:

 $\underline{\text{https://eauclairecounty.webex.com/eauclairecounty/j.php?MTID=m6dc0a4b569169a8e9a6c3283f48f}} \\ 7a45$

Join by meeting number:

Meeting number (access code): 2593 585 1314

Meeting password: mSQ46BMEYj8

Tap to join from a mobile device (attendees only):

+1-415-655-0001,,25935851314## US Toll

Join by phone:

+1-415-655-0001 US Toll Global call-in numbers

Join from a video system or application:

Dial 25935851314@eauclairecounty.webex.com

You can also dial 173.243.2.68 and enter your meeting number.

Join using Microsoft Lync or Microsoft Skype for Business:

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Welcome and Call to Order

- 1. Roll Call
- 2. Confirmation of Meeting Notice
- 3. Public Comment
- 4. Review of Meeting Minutes from March 6th Action/Accept/Denial/Revise (pgs. 3-4)
- 5. Human Services Director's report—Discussion (pgs. 5-16)
 - Human Services Day at the Capitol April 12th
 - Tour of Northwest Regional Juvenile Detention Center Update
- 6. Update on Children's Long-Term Support Program Presentation and Discussion
- 7. Review of Preliminary December 2022 Financials—Discussion (pgs. 18-23)
- 8. Review of January 2023 Financials—Action/Accept/Denial/Review (pgs. 24-29)
- 9. Announcements
- 10. Future Agenda Items
- 11. Adjourn

Next Human Services Board meeting is scheduled for May 1, 2023.

Prepared by Bridget Kinderman – Department of Human Services

PLEASE NOTE: Upon reasonable notice, efforts will be made to accommodate the needs of individuals with disabilities through sign language, interpreters, remote access, or other auxiliary aids. Contact the clerk of the committee or Administration for assistance (715-839-5106). For additional information on ADA requests, contact the County ADA Coordinator at 839-6945, (FAX) 839-1669 or 839-4735, TTY: use Relay (711) or by writing to the ADA Coordinator, Human Resources, Eau Claire County Courthouse, 721 Oxford Avenue, Eau Claire, WI 54703

Eau Claire

MINUTES

Eau Claire County Human Services Board Monday, March 6, 2023, at 5:30 pm

Present:

- Chair Katherine Schneider
- Supervisor David Hirsch
- Supervisor John Folstad
- Supervisor Connie Russell
- Citizen Member Kathy Clark
- Citizen Member Lorraine Henning
- Citizen Member Paul Maulucci
- County Board Chair Nick Smiar (ex-officio member)

Others:

- Committee Clerk/ Operations Administrator Dept. of Human Services (DHS) Bridget Kinderman
- DHS Director Diane Cable,
- DHS Deputy Director Ron Schmidt,
- DHS Family Services Administrator Terri Bohl,
- DHS Behavioral Administrator Luke Fedie,
- DHS Fiscal Manager Vickie Gardner,
- DHS Data Analyst Matthew Kulasiewicz

Public members were not present.

Call to Order:

Chair Schneider called the meeting to order at 5:30pm.

Roll Call:

The Committee Clerk called the roll, and it is noted above under present.

Confirmation of Meeting Notice:

Chair Schneider asked if the meeting had been noticed, and the Committee Clerk said that it had been.

Public Comment:

Chair Schneider asked if any public comment had been received, and the Committee Clerk said that none had been received.

Review/Approval of Committee Minutes:

The Board reviewed meeting minutes from February 6, 2023. Citizen Member Henning motioned to accept the

minutes, and Supervisor Hirsch seconded the motion. Supervisor Russell asked for a correction with the spelling of her last name, and she was misidentified as a citizen member. With the corrections made, the motioned was accepted 7-0.

Director's Report:

Director Cable gave the March Director's Report. DHS' February data for each work area will be shared at April's meeting; this gives DHS staff an opportunity to review data and give complete information to the Board.

Follow up:

- Tour of the Juvenile Detention Center.
- Share information for Human Services Day at the Capitol on April 12th. Topics are Human Services related.
- Give notice to newspaper that it is Social Worker month.
- Send contracts with Callier and LSS.
- Chair Schneider intends to invite Angie Weideman to the April meeting.

Preliminary Review of December 2022's Financials:

Fiscal Manager Gardner gave a preliminary review of December 2022's financials.

Human Services Director recruitment:

Angie Weideman has been offered and accepted the position of DHS Director. The County Board will affirm on Tuesday, March 7, 2023.

Announcements:

None.

Future Agenda Items:

Peer Specialists services

Adjourn

The meeting was adjourned at 6:53pm

Respectfully submitted by,

Bridget Kinderman

EAU CLAIRE COUNTY HUMAN SERVICES

Director – Diane Cable Department Report – Division & Unit Updates April 3, 2023

AGENCY UPDATE (DIANE CABLE)

<u>Mission:</u> To work together with families and individuals to promote economic self-sufficiency, personal independence, and to strengthen and preserve families

Vision: Family* Connections are Always Preserved and Strengthened!

*Family is defined in the broadest sense. As meant in context (work or household) and individually defined.

Department of Human Services Update:

April is Family Strengthening Month (previously referred to as Child Abuse Awareness month). Human Services, along with several Community Partners, is hosting Family Activities during the week of April 17 – 21 throughout the community! The activities promote ways for families to connect and build strong families and relationships. The Wisconsin Prevention Board highlights:

Children raised in loving and supportive environments are more likely to prosper academically and financially, becoming successful contributing members of society. Research has shown the most effective way to prevent child abuse and neglect is to provide support to families so children can grow up in an environment that fosters their well-being.

Agency Wellbeing. The Wellbeing of our staff is essential to the work of the Department to provide and respond as required. We work with our EAP provider, ComPsych, to connect staff to resources for responding to individual needs. We continuously promote wellbeing, as an organization, to support and strengthen team and agency operations. This month we are initiating 'watercooler' conversations, to support staff in coming together around a topic related to applying wellbeing in their work and practice. The intentional wellbeing work of the agency is having a positive effective, which has been noted by staff in agency surveys and staff comments. Also, as stated in literature on organizational wellbeing work, we are experiencing a stable and positive workforce, which can translate to positive outcomes for those we serve.

Children's Long-Term Support Program (CLTS). This month's packet includes an overview of the data of the CLTS program waitlist. The CLTS program presentation will be on the impact of the waitlist and what it will take to reduce the waitlist. Eau Claire County has seen a consistent waitlist in the CLTS program, with a significant increase in volume of referrals to the program the past year. Human Services is committed to reducing the waitlist and continuing to respond to the needs of children and families involved in the CLTS program.

Family Services Update (Terri Bohl)

The Family Services Division would like to highlight the incredible work being done by the Intensive Permanency Services (IPS) unit. IPS addresses some of the most *stuck* youth involved in our Child Welfare System. These youth are placed in out of home care and have no plans for permanency. One such youth began IPS in the Spring of 2021. The youth had been removed from a relative due to a significant breakdown in their relationship. Parents were not involved with this youth and no other family members were at the table, so this youth was in a treatment level foster home. When asked where they would see themselves living when graduating high school the youth responded, "with the foster home, nobody else wants me."

Through IPS's trusting building, healing, and connecting phases a trusting relationship between the youth and the IPS worker was built, and the youth became comfortable with the IPS worker exploring and searching out family who had not been located or contacted. IPS's relational approach to family find and family engagement identified and engaged with a relative across the country. Intensive relationship building between the IPS worker, the family member, foster family and youth occurred over several months and the child who once said "nobody wants me" is now living with the family member. The family member had not been involved or connected with the youth since the youth was a baby. This was due to the family member needing to separate themselves from the toxic and unhealthy behaviors of youth's caregiver at the time. However, the family member recounted how when the youth was an infant, they would rock them to sleep and an attachment was created – an attachment that was reignited when the youth and family member were reconnected.

When IPS began working with the youth the youth was engaging in a number of unsafe coping methods. Some of these methods including, self-cutting, running away, and acts of aggression. Throughout the healing and connecting phase the youth began to experience a decrease in these behaviors and has not self-harmed or need to be hospitalized in over a year. A sense of belonging and being claimed is essential to our well-being and healing. In June of 2023, the family will celebrate with an adoption of the heart ceremony which will include multiple family members the youth has since become connected with as well as all members of the foster family with whom the youth had lived with for some time demonstrating to the youth that transitions do no need to be the end of relationships and our network can continue to grow despite their lived experience as a younger child.

Family Services Staffing Update			
Unit	Filled FTE's	Vacant FTE's	Reason for Vacancy
Alternate Care	4.5	0	
Birth to Three	2.66	0	
Centralized Access	6	0	
Coordinated Services Team	1.25	0	
CPS Ongoing	12	0	
Initial Assessment	7.5	0	
IPS	2	0	
Juvenile Detention	16	.5	Resignation
Juvenile Intake	1.25	0	
System of Care	2.25	0	
Youth Ongoing Services	8.25	0	
Totals	63.66	.5	
Administrative Positions	2.5	0	
Management Positions	8	0	
Professional Positions	53.16	.5	
Totals	63.66	.5	

Key Points

Family Services continues to have a .5 JDC position vacancy after receiving a resignation from an employee.

Centralized Access (Julie Brown)	Oct.	Nov.	Dec.	Jan.	Feb.
Child Protective Services reports received	143	119	110	179*	143
Child Protective Services reports screened in for Initial Assessment	36	34	16	39	32
Child Welfare Service reports received	20	16	14	14	11
Child Welfare Service reports screened in	15	8	10	9	7

Update

February CPS/CW report numbers remained on the upper end for the month. Regarding programs within the Behavioral Health Division, Centralized Access processed 157 Adult Protective Service Reports, Crisis/Mental Health Reports, and referrals for various programs within DHS.

Beginning in February of 2020, Centralized Access began working with Feed My People Foodbank to provide food packs to individuals in need. The program expanded to also include families being services within DHS. In 2020 and 2021 about 143 pounds of food was distributed. In 2022 the amount of food provided significantly increased to 613 pounds for the year. This is a resource that seems to be growing in need. It seems to be a resource that is necessary and is consistently being used within the agency for our community members.

^{*} January numbers have been updated to reflect accurate data.

CPS Initial Assessment (Tasha Alexander)	Oct.	Nov.	Dec.	Jan.	Feb.
Initial assessments completed	29	18	34	37	15
Assessments resulting in substantiation	8	3	0	6	3
Assessments completed involving child remaining in home	26	17	34	32	11
Assessments resulting in services opening with Department	6	4	2	5	6

While the total number of assessments completed was relatively low, as this data point correlates with reports received in approximately December, there was a higher percentage of families requiring ongoing CPS services in order to maintain child safety. Of the six cases resulting in services opening with the Department, two have established in home safety plans.

CPS Ongoing (Courtney Wick)	Oct.	Nov.	Dec.	Jan.	Feb.
Children served in Ongoing Child Protective Services	138	126	135	138	146
Families served in Ongoing Child Protective Services	70	68	75	74	78
Children served in home	57	58	55	53	59

Update

Ongoing CPS is experiencing an increase in families being referred for ongoing services. In the past month, the team has begun serving seven new families. We have recently closed five cases with the reasons for closure being due to reunification and successful achievement of case outcomes/goals.

Youth Services (Hannah Keller)	Oct.	Nov.	Dec.	Jan.	Feb.
Youth served in Youth Services Program	113	110	109	113	116
Youth being served in their home	89	79	81	86	90
Families served in Youth Services Program	102	101	99	102	101

Update

Youth Services has seen 157 referrals to Juvenile Court Intake from 1/1/23-3/28/23. In 2022, JCI only saw 90 referrals during the same time frame.

Intensive Permanency Services (Melissa Christopherson)	Oct.	Nov.	Dec.	Jan.	Feb.
Youth receiving Intensive Permanency Services	17	16	16	15	16

Update

The IPS program has opened 3 new referrals over the last month and is the process of 2 successful closures. Successful closures in IPS include a permanent connection being established for a youth.

Alternate Care (Melissa Christopherson)	Oct.	Nov.	Dec.	Jan.	Feb.
Children in out-of-home care at end of month	91	92	97	106	115
Median length of stay in months for children discharged in month	12.2	12.8	12.3	10.8	11.0

Update

Alternate Care is in the process of grant planning and working with Volume One to create a recruitment campaign as the first step. Upcoming trainings for foster parents include Trauma Informed Care, Parenting Training and a Termination of Parental Rights training.

Birth-to-Three (Melissa Christopherson)	Oct.	Nov.	Dec.	Jan.	Feb.
Children being served	118	107	105	122	102

Birth to Three is continuing to implement the Facilitating Attuned Interactions training (FAN). FAN's ultimate goal is strengthening the provider-parent relationship, resulting in parents who are attuned to their children and ready to try new ways of relating to them.

Juvenile Detention Center (Rob Fadness, Michael Ludgatis, and Martin Adams)	Oct.	Nov.	Dec.	Jan.	Feb.
Total admissions - number youth	39	35	25	26	32
Total admissions - number days	436	401	341	429	373
Eau Claire County admissions - number days	51	78	52	54	68
Short-term admissions - number youth	35	28	18	19	25
Short-term admissions - number days	329	221	124	212	177
Eau Claire County short-term admissions - number youth	12	11	6	7	10
Eau Claire County short-term admissions - number days	51	48	21	23	40
180 program admissions - number youth	4	7	7	7	7
180 program admissions - number days	107	180	217	217	196
Average daily population youth per day	14.1	13.4	11.0	13.8	13.3
Occupancy rate	61%	58.1	48.0	60.2	57.9
Climate survey – staff	66%	59%	50%	92%	81%
Climate survey – safety	77%	68%	64%	80%	73%
Climate survey – cleanliness	77%	71%	63%	100%	100%
Climate survey – overall	67%	67%	75%	100%	100%

Update

- On February 21st, Congressman Derrick Van Orden visited the detention center. He toured the facility and talked with residents and staff.
- The residents began an eight-week group facilitated by the Family Support Center. Discussions focus on empowering youth to live free from interpersonal and domestic violence, and sexual assault, through education, prevention, and intervention.

Behavioral Health Update (Luke Fedie)

Behavioral Health has continued to focus on how our programs can continue to assist and help individuals prepare for the public health emergency ending. Much of that work has been focused on helping clients actively prepare for potential changes in their Foodshare funding and identifying a feasible plan to ensure they are able to move forward mitigating food insecurity. Programs have been informing individuals of changes in logistics as well with the public health emergency ending. Clients have been made aware, in programs requiring a functional screen, that face-to-face functional screens will be reinstated.

Our CCS program has been focused on our state audit on March 14^{th.} The team diligently worked to ensure that the program is following best practice. I want to personally extend a thank you to supervisors, managers, service facilitators and admin staff in CCS as they are all part of this process and worked hard to make the program what it is today. There were no citations for the program. The overall findings from the state audit indicate that Eau Claire County has a robust CCS program that is in line with best practice standards and state statues.

In Treatment Court we are proposing to go from 4 separate courts/teams down to two. This will allow us to use our team's time in the most effective and efficient way. This will allow for greater specialty among our partners to help with ongoing training and consistency across the courts. The plan is to continue to serve the same clients; moderate to high risk/high needs individuals with substance use disorders and/or mental health diagnoses. Treatment will continue to be individualized per client need areas and diagnoses.

Adult Protective Services and the Crisis Team are helping to coordinate times, along with ADRC, to help assist individuals who are placed temporarily or permanently at the Regency Hotel in Eau Claire. Time has been spent identifying times and spaces to meet with individuals at the Regency to help assist with a nexus to an alternative housing option. Passive programming has taken place as well, with flyers being distributed to individuals. These flyers contain contact information for the DHS, Great Rivers, and Housing Authorities for Eau Claire City, Eau Claire County, Altoona, Augusta and Fairchild.

Behavioral Health Staffing Update			
Unit	Filled FTE's	Vacant FTE's	Reason for Vacancy
APS	6	0	
CCS	46	1	New position
CLTS	19	0	
Crisis	11	1	New position
CSP	13	0	
Outpatient Clinic	10	0	
Treatment Court	5	0	
Totals	110	2	
Administrative Positions	8	0	
Management Positions	14	0	
Professional Positions	88	2	
Totals	110	2	

Adult Protective Services (Nancy Weltzin)	Oct.	Nov.	Dec.	Jan.	Feb.
Investigations requests	37	53	46	62	41
Investigations screened out	3	10	1	22	6
Investigations concluded	8	9	12	9	11
Investigations substantiated	6	7	2	5	4
Allegation of self-neglect	10	26	17	14	15
Allegation of neglect	2	4	3	5	5
Allegation of financial abuse	5	8	5	15	7
Requests for guardianship	2	6	7	6	3

During February the APS Team has been assisting proposed non-corporate guardians to receive web-based guardianship training. There are continued challenges to find placements in the least restrictive setting that meet individual's needs which has continued to impact the length of hospital stays.

Children's Long-Term Support (Taylor Johnson & James LeDuc)	Oct.	Nov.	Dec.	Jan.	Feb.
Current enrollment	272	277	283	289	294
Current waitlist	240	239	246	250	251
Foster Care	8	8	15	13	18

Update

Our staff continue to be highly motivated to take on new cases in attempt to decrease our waitlist as best we can with the resources we have. We enrolled 12 new children and youth into our program in the month of February which makes 21 new enrollments for the year so far. We had 3 discharges due to 1 youth transitioning to another county, 1 transitioning to adult services, and 1 voluntary discharge. We had 2 families decide that they did not want to pursue enrollment and chose to voluntarily withdraw from the waitlist. 14 new children were added to our waitlist in February.

Clinic (Jen Coyne)	Oct.	Nov.	Dec.	Jan.	Feb.
Clients in Med Management	184	184	184	186	187
Clients in Therapy	134	133	143	149	158
Referrals	15	10	15	23	27
Med management waitlist	0	0	4	5	2
Therapy waitlist	0	2	6	6	2

Update

The Clinic continues to operate as expected. The inclusion of a pharmacy tech from Genoa Health has been really helpful in freeing up time by reducing paperwork for our Nurse Case Manager, Shannon Spaulding, leaving her more time for direct contact with patients in Medication Management.

Community Support Program (Jocelyn Lingel-Kufner):	Oct.	Nov.	Dec.	Jan.	Feb.
Number participants	108	106	108	108	110
New admissions	0	1	1	1	1
Referral list	18	21	14	11	13

Jody Kroening, APNP is slated to start March 6. With the added capacity for medication management in CSP we will be able to serve clients in a timelier manner as well as admit clients more readily into the programs.

Comprehensive Community Services (Cinthia Wiebusch)	Oct.	Nov.	Dec.	Jan.	Feb.
Current case count	206	209	212	219	221
Referrals	32	25	28	33	35
External referrals	26	22	23	26	28
Internal referrals	6	3	5	7	7
Admissions	16	12	8	21	9
Discharges	6	11	6	12	8
Adults waiting for CCS services	7	5	7	2	8
Youth waiting for CCS services	2	4	7	7	6

Update

- We are actively recruiting for one MHP position.
- We are fully staffed with service facilitator positions.
- Working on internal trainings and recently completed a training in complex trauma.
- Three staff will be participating in a Crisis Debriefing Training in Oshkosh.
- Youth workshops are being formalized and will start in March. These will be conducted by master's level staff in CCS.

Due to the end of the emergency order all functional screens will need to be re-screened.

Crisis Services (Santana Stauty)	Oct.	Nov.	Dec.	Jan.	Feb.
Crisis contacts	253	221	224	203	223
Emergency detentions	21	24	19	21	13
Clients placed in local hospitals	14	18	11	13	11
Clients placed in Winnebago	7	6	8	7	2
Face-to-face assessments completed	13	12	12	10	13

Update

We have successfully recruited for and filled the 3-11 PM Crisis Liaison Position with Eau Claire PD. We are excited to continue our work and collaboration with the Eau Claire Police Department in this way and look forward to continuing to develop this position to best serve our community members.

Treatment Court (Brianna Albers)	Oct.	Nov.	Dec.	Jan.	Feb.
Current caseload	20	20	21	21	23
Branch 1 - AIM	6	5	5	5	5
Branch 3 - Mental Health Court	7	7	8	7	7
Branch 5 - Drug Court	6	8	8	8	10
Vet Court	1	0	0	1	1
Referrals	11	9	11	20	8

There are 8 clients on the waitlist who will be assessed for Treatment Court services as soon as pending cases or revocation proceedings are completed. We are proposing to change the organizational structure of our Treatment Court in order to streamline services. This is scheduled for review with our partners in the CJCC.

Economic Supports Services Staffing Update						
Unit	Filled FTE's	Vacant FTE's	Reason for Vacancy			
ES Consortium Managers	3	0				
Lead Economic Support Specialist	3	0				
Economic Support Specialists	27	0				
Fraud Investigators	2	0				
General	1	0				
Totals	36	0				
Administrative Positions	0	0				
Management Positions	3	0				
Professional Positions	33	0				
Totals	36	0				

Economic Support (Kathy Welke)	Oct.	Nov.	Dec.	Jan.	Feb.
Calls received	11,874	11,700	11,775	14,121	10,635
Applications processed	3,009	3,041	3,873	3,275	2,878
Renewals processed	2,531	2,740	2,953	2,479	2,487
All Cases	69,759	70,376	71,368	71,537	72,260
Cases in Eau Claire County	15,940	16,070	16,362	16,366	16,388
Active Child Care Cases	1,071	1051	1068	1041	1,038
Active Eau Claire Child Care Cases	287	290	301	296	295

ESS staff have been completing trainings on policies and processes that will begin again as a result of the PHE ending. June is the first month that healthcare renewals will be due. Great Rivers Consortium will then begin to see a monthly estimate of 6,000 renewals/month through May of 2024.

Fiscal Services Staffing Update			
Unit	Filled FTE's	Vacant FTE's	Reason for Vacancy
Fiscal Supervisor	2	0	
Contract Coordinator	1	0	
Accountant I	2	0	
Fiscal Associate III	6	2	New & retired
Systems Analyst/Project	2	0	
Manager	2		
Quality Assurance Specialist	5	0	
Totals	18	2	
Management Positions	2	0	
Professional Positions	16	2	New & retired
Administrative Positions	0	0	
Totals	18	2	

Operations Staffing Update			
Unit	Filled FTE's	Vacant FTE's	Reason for Vacancy
Director & Deputy Director	2	0	
Administrators	5	0	
Data Specialist	1	0	
Reception	1.5	0	
Records	1	1	New
General Operations	1	0	
Totals	11.5	1	
Management Positions	7	0	
Professional Positions	1	1	New
Administrative Positions	3.5	0	
Totals	11.5	1	

APRIL IS CHILD ABUSE PREVENTION MONTH

JOIN US THE WEEK OF APRIL 17TH - 21ST

APRIL 17

DONUTS WITH ALTOONA K9, DONUT

- DONUTS
- PHOTO OP WITH DONUT
- COLORING PAGES AND OTHER ACTIVITIES

DUNKIN DONUTS 2836 CLAIREMONT AVENUE 4:00 - 6:00

APRIL 18

BIKERS AGAINST CHILD ABUSE

 HANG OUT WITH BACA MEMBERS AND ENJOY CHALK AND OTHER FUN GAMES AND ACTIVITIES OWEN PARK 3:30 - 5:30

APRIL 19

COOKIES WITH COPS

 PLAY AT THE PARK WITH LOCAL LAW ENFORCEMENT AND OTHER EAU CLAIRE COUNTY COMMUNITY SERVICES CARSON PARK 3:30 - 5:30

APRIL 20

TOUR THE LAW ENFORCEMENT CENTER

- TOURS EVERY 30 MIN., ENDING AT 5:30
- MURPHY (EAU CLAIRE K9) WILL BE PRESENT FOR TOURS
- COLORING ACTIVITIES AND SNACKS

721 OXFORD AVENUE ROOM 1301 4:00 - 6:00

APRIL 21

NIGHT AT THE LIBRARY

- CREATE BOOKMARKS AND OTHER FUN ACTIVITIES
- ENJOY SNACKS
- HANG OUT WITH EAU CLAIRE COUNTY COMMUNITY SERVICES

L.E. PHILLIPS
MEMORIAL
PUBLIC
LIBRARY
3:30 - 5:30

For Preliminary December 2022 Human Services Board Meeting Held on 4/3/2023

The December financials indicate a small surplus for the Department. The overall expense projections in the program areas are within budget.

Estimated <u>Surplus</u>: \$7,280

Factors to note impacting budget - favorable and unfavorable

Staff Vacancies:

Incurring personnel cost savings
Unable to accrue budgeted revenue due to vacant positions
Operations:

High Cost Institutional Placements

High Cost Placements

Eau Claire County Department of Human Services Preliminary Financial Statement w/o CCS Estimated for the Period January 1, 2022 through December 31, 2022

Revenue	Net YTD Budget	YTD Actual Transacations	Estimated Adjustments	YTD Estimated Adjusted Transactions	Estimated Net Variance Excess (Deficient)
01-Tax Levy	8,808,190	8,808,192	(2)	8,808,190	
04-Intergovernment Grants and Aid (State &	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	***********************************			<u> Манадания выправания выправания выправания выправания выправания выправания выправания выправания выправания в</u>
Federal Grants)	11,011,665	10,611,662	1,488,169	12,099,830	1,088,165
05-Intergovernmental Charges for Services					
(Medicaid & Other Counties)	6,998,055	5,202,699	155,108	5,357,806	(1,640,249)
06-Public Charges for Services (Client	***************************************				
Contributions)	973,523	691,035	20,776	711,811	(261,712)
09-Other Revenue (TAP & Misc.)	220,995	209,155	10,025	219,180	(1,815)
Total Revenue	28,012,428	25,522,742	1,674,076	27,196,818	(815,610)

				YTD Estimated	
w	Net YTD	YTD Actual	Estimated	Adjusted	Estimated Net Variance
Expenditures	Budget	Transactions	Adjustments	Transactions	Excess (Deficient)
01-Regular Wages	10,800,981	9,924,676		9,924,676	876,305
02-OT Wages	-	75,226	_	75,226	(75,226)
03-Payroll Benefits	4,932,137	4,142,558		4,142,558	789,579
04-Contracted Services	11,496,110	12,080,652	241,092	12,321,744	(825,634)
05-Supplies & Expenses	516,625	474,502	-	474,502	42,123
07-Fixed Charges (Liability Insurance)	140,277	140,127	-	140,127	149
09-Equipment	126,299	110,704	7. . 11	110,704	15,595
10-Other	-	-	-	-	
Total Expenditures	28,012,428	26,948,445	241,092	27,189,537	822,891
General Ledger Surplus/(Deficiency) of Revenue over E Estimated Surplus/ (Deficiency) of Revenue over Exper		\$ (1,425,704)		**	\$ 7,280
Estimated December 2021 Surplus / (Deficiency) \$	(197,313)				
Estimated Revenue Adjustments Included:					
01-Tax Levy	(2)				
04-Grants and Aid	1,488,169				
05-Charges for Services	155,108				
06-Public Charges	20,776				

Estimated Expense Adjustments Included:

01-Regular Wages	-
02-OT Wages	
03-Payroll Benefits	-
04-Contracted Services	241,092
05-Supplies & Expenses	
07-Fixed Charges	-
09-Equipment	_
10-Other	
	\$ 241,092

^{**} This reflects an estimate as of the point in time of the current month's financials. This is not reflective of a year-end estimate.

10,025 1,674,076

09-Other

Eau Claire County Department of Human Services CCS Preliminary Financial Statement Estimated for the Period January 1, 2022 through December 31, 2022

Revenue	Net YTD Budget	YTD Actual Transactions	Estimated Adjustments	YTD Estimated Adjusted Transactions	Estimated Net Variance Excess (Deficient)
01-Tax Levy		-		-	
04-Intergovernment Grants and Aid (State					
& Federal Grants)	126,200	12,954	-	12,954	(113,246)
05-Intergovernmental Charges for			***************************************		
Services (Medicaid & Other Counties)	10,495,291	7,803,793	(426,129)	7,377,664	(3,117,627)
06-Public Charges for Services (Client			***************************************	***************************************	
Contributions)	37,300	10,776	(10,776)	0	(37,300)
09-Other Revenue			***************************************	-	-
11-Fund Balance Applied (2022 ccs			***************************************	***************************************	
Est.Reconcilation, Rec'd 2023)	697,288		_	-	(697,288)
Total Revenue	11,356,079	7,827,523	(436,905)	7,390,618	(3,965,461)

				YTD Estimated	
	Net YTD	YTD Actual	Estimated	Adjusted	Estimated Net Variance
Expenditures	Budget	Transactions	Adjustments	Transactions	Excess (Deficient)
01-Regular Wages	3,552,993	3,049,940	1000	3,049,940	503,053
02-OT Wages	-	1,634	-	1,634	(1,634)
03-Payroll Benefits	1,489,958	1,017,782	_	1,017,782	472,176
04-Contracted Services	5,642,471	3,065,803	(61,872)	3,003,931	2,638,540
05-Supplies & Expenses	7 5,500	19,296	-	19,296	56,204
09-Equipment	37,567	31,788	-	31,788	5,779
AMSO Allocation	557,590	527,322		527,322	30,268
Total Expenditures	11,356,079	7,713,566	(61,872)	7,651,694	3,704,385
General Ledger Surplus/(Deficiency) of Rev	enue over Expenditures	\$ 113,957		**	
Estimated Surplus/ (Deficiency) of Revenue	e over Expenditures				\$ (261,076)

Note: Any deficit at year end will be received after Reconciliation in December 2023

Estimated December 2021 Surplus / (Deficiency)

(1,880,330)

Estimated Revenue Adjustments Included:

01-Tax Levy		
04-Grants and Aid		
05-Charges for Services		(426,129)
06-Public Charges		(10,776)
09-Other		
	Ś	(436.905)

Estimated Expense Adjustments Included:

01-Regular Wages	-
02-OT Wages	
03-Payroll Benefits	-
04-Contracted Services	(61,872)
05-Supplies & Expenses	
09-Equipment	_
10-Other	
	\$ (61,872)

DHS Child Alternate Care and Adult Institutions For Period Ending 12/31/2022

Children in Foster Care (FC) /Treatment Foster Care (TFC)/Residential Care Centers (RCC)/Group Homes (GH)

			2022	2		
	New Placements	Clients	Budget		Expense	(Over)/Under Budget
FC	2	64	\$ 105,167	\$	93,476	\$ 11,691
TFC	0	7	\$ 49,917	\$	41,854	\$ 8,063
GH	1	3	\$ 5,750	\$	33,807	\$ (28,057)
RCC	0	7	\$ 71,067	\$	101,453	\$ (30,386)
December Total	3	81	\$ 231,901	\$	270,591	\$ (38,690)
2022 YTD Total	<i>78</i>	166	\$ 2,782,812	\$	3,147,636	\$ (364,824)
2021 YTD Comparison	82	193	\$ 2,929,029	\$	3,329,001	\$ (399,972)

	Juvenile Corrections (Lincoln Hills/Copper Lake)													
				202	2									
		New												
		Placements	Clients	Budget	Expense	(Over)/Under Budget								
December		0	0	\$ -	\$ -	\$								
2022 YTD Total		0	0	\$ -	\$ -	\$ -								
2021 YTD Comparison														

	In	stitute f	or N	/lental Diseas	ie .						
	2022										
	New Placements	Clients		Budget	Expense	(Over)/Under Budget					
TCHCC	0	5	\$	25,750	\$ 58,069	\$ (32,319)					
Winnebago	6	8	\$	41,193	\$ 29,922	\$ 11,271					
Mendota	0	0	\$	10,298	\$ -	\$ 10,298					
December Total	6	13	\$	77,241	\$ 87,991	\$ (10,749)					
2022 YTD Total	113	127	\$	926,897	\$ 1,761,855	\$ (834,958)					
2021 YTD Total	74	87	\$	825,297	\$ 1,767,987	\$ (942,690)					

Northern	/s	outhern Cent	ers (Adı	ult/Child Develop	omentaly Disa	bled (DD))
				202	2	
		New				
		Placements	Clients	Budget	Expense	(Over)/Under Budget
December		0	0	\$ -	\$	
2022 YTD Total		0	0	\$ -	\$ -	
2021 YTD Comparison						

Adult Fan	nily Homes (AF	H) & Con	nmunity Based F	Residential Fac	ility (CBRF)					
TO STATE OF A THE STATE OF A STAT		2022								
	New Placements	Clients	Budget	Expense	(Over)/Under Budget					
AFH	1	10	\$ 80,795	\$ 145,887	\$ (65,093)					
CBRF	1	13	\$ 134,425	\$ 182,605	\$ (48,180)					
December Total	2	23	\$ 215,220	\$ 328,493	\$ (113,273)					
2022 YTD Total	21	43	\$ 2,582,634	\$ 2,282,767	\$ 299,867					
21 2021 YTD Total	61	65	\$ 2,068,643	\$ 2,501,114	\$ (432,471)					

ALTERNATE CARE REPORT UPDATED - Month Ending December 2022

Level of Care
Foster Care
Therapeutic Foster Care
Group Home
Residential Care Center
Total

I		November			Decembe	r		Ave Cost per		
	Placements	Clients	Days	Placements	Clients	Number of Days	Placements	Clients	Days	Day
	8	63	1,753	2	64	1,911	60	130	21,733	\$51
	1	8	212	0	7	217	4	14	3,026	\$164
	0	2	60	1	3	85	4	7	821	\$423
1	2	8	215	0	7	169	10	15	2,079	\$576
	11	81	2,240	3	81	2,382	78	166	27,659	

Level of Care
Foster Care
*Therapeutic Foster Care
Group Home
Residential Care Center
Total

		Expense													Revenue					
	Adjusted Budget - November		November - Expense Percent Used		Adjusted December Budget - Expense		YTD Expense		YTD Percent Used	Adjusted Budget		YTD Revenue		Percent Collected						
	\$	1,156,833	\$	90,968	87.6%	\$	1,262,000	\$	93,476	\$	1,107,348	87.7%	\$	411,000	\$	269,497	65.6%			
	\$	549,083	\$	38,309	82.6%	\$	599,000	\$	41,854	\$	495,495	82.7%	\$	44,399	\$	39,339	88.6%			
	\$	63,250	\$	23,905	495.3%	\$	69,000	\$	33,807	\$	347,100	503.0%	\$	16,000	\$	16,910	105.7%			
	\$	781,740	\$	112,982	140.2%	\$	852,807	\$	101,453	\$	1,197,693	140.4%	\$	62,642	\$	53,245	85.0%			
-	\$	2,550,906	\$	266,164	112.8%	\$	2,782,807	\$	270,591	\$	3,147,636	113.1%	\$	534,041	\$	378,990	71.0%			

Notes:

Eau Claire County Department of Human Services YTD Preliminary Program Expenditures Summary Thru December 31, 2022

			onthly			YTI			Year	
	Budg	geted	Adjusted .		Budg	eted	Adjusted		Annualized	
				<u>% of</u>				<u>% of</u>		•
	_		_	Expenses	_		_	Expenses	_	<u>%</u>
<u>Program</u>	<u>Expenses</u>	Targeted %	<u>Expenses</u>	<u>Utilized</u>	<u>Expenses</u>	Targeted %	<u>Expenses</u>	<u>Utilized</u>	<u>Expenses</u>	<u>Annualized</u>
1. Community Care & Treatment of Children										
who are Abused or Neglected	\$562,787	8.3%	\$734,230	10.9%	\$6,753,448	100.0%	\$7,224,539	107.0%	\$7,224,538.7	107.0%
2. Community Care & Treatment of Adults &										
Children with BH Issues	\$1,850,485	8.3%	\$1,585,217	7.1%	\$22,205,815	100.0%	\$17,744,253	79.9%	\$17,744,253.1	79.9%
	ψ 2,000 0, 100	0.070	\$1,000,11	.12,0	\$22,200,01	200.0%	ψ2777 T.1,250	10.0%	\$2777.11720012	75.570
3. Community Care & Treament of							4			
Developmentally Disabled or Delayed	\$157,514	8.3%	\$242,777	12.8%	\$1,890,165	100.0%	\$1,562,593	82.7%	\$1,562,592.7	82.7%
4. Community Care and Treatment of Youth										
Offenders	\$340,142	8.3%	\$367,305	9.0%	\$4,081,700	100.0%	\$4,085,535	100.1%	\$4,085,535.1	100.1%
5. Protection of Vulnerable Adults	\$89,498	8.3%	\$102,027	9.5%	\$1,073,971	100.0%	\$1,074,697	100.1%	\$1,074,697.2	100.1%
6. Financial & Economic Assistance	\$280,284	8.3%	\$241,818	7.2%	\$3,363,408	100.0%	\$3,149,615	93.6%	\$3,149,614.7	93.6%
	, , ,				, , , , , , , , , , , , , , , , , , , ,					
Total	\$3,280,709	8.3%	\$3,273,374	8.3%	\$39,368,507	100.0%	\$34,841,231	88.5%	\$34,841,231	88.5%

For Preliminary January 2023 Human Services Board Meeting Held on 4/3/2023

The January financials indicate a deficit for the Department.

Estimated <u>Deficit</u>: (\$305,499)

Factors to note impacting budget

Operations:

High Cost Institutional Placements

High Cost Placements

Eau Claire County Department of Human Services Preliminary Financial Statement w/o CCS Estimated for the Period January 1, 2023 through January 31, 2023

Revenue	Net YTD Budget	YTD Actual Transacations	Estimated Adjustments	YTD Estimated Adjusted Transactions	Estimated Net Variance Excess (Deficient)
01-Tax Levy	714,659	714,659	0	714,659	-
04-Intergovernment Grants and Aid (State &					
Federal Grants)	1,177,506	-	909,321	909,321	(268,185)
05-Intergovernmental Charges for Services					
(Medicaid & Other Counties)	348,919	100	357,411	357,411	8,493
06-Public Charges for Services (Client					manninininininininininininininininininin
Contributions)	65,173	8,655	48,329	56,984	(8,189)
09-Other Revenue (TAP & Misc.)	14,416		1,500	1,500	(12,916)
Total Revenue	2,320,673	723,314	1,316,562	2,039,876	(280,797)

				YTD Estimated	
Expenditures	Net YTD Budget	YTD Actual Transactions	Estimated Adjustments	Adjusted Transactions	Estimated Net Variance Excess (Deficient)
1-Regular Wages	929,848	435,011	480,765	915,776	14,072
2-OT Wages	-	5,416	-	5,416	(5,416)
3-Payroll Benefits	409,903	290,957	123,618	414,575	(4,672)
4-Contracted Services	923,718	526,285	435,680	961,965	(38,247)
5-Supplies & Expenses	33,841	20,563	-	20,563	13,277
7-Fixed Charges (Liability Insurance)	11,479	-	11,659	11,659	(180)
9-Equipment	11,883	30,825	(15,404)	15,421	(3,537)
0-Other	-	-	-	-	***************************************
Total Expenditures =	2,320,673	1,309,057	1,036,318	2,345,375	(24,702)
eneral Ledger Surplus/(Deficiency) of Revenue over		\$ (585,743)			
stimated Surplus/ (Deficiency) of Revenue over Exp	enaitures			**	\$ (305,499)

Estimated January 2022 Surplus / (Deficiency)	\$	(185,957)
---	----	-----------

Estimated Revenue Adjustments Included:

01-Tax Levy	0
04-Grants and Aid	909,321
05-Charges for Services	357,411
06-Public Charges	48,329
09-Other	 1,500
	\$ 1,316,562

Estimated Expense Adjustments Included:

01-Regular Wages	480,765
02-OT Wages	
03-Payroll Benefits	123,618
04-Contracted Services	435,680
05-Supplies & Expenses	
07-Fixed Charges	11,659
09-Equipment	(15,404)
10-Other	
	\$ 1,036,318

^{**} This reflects an estimate as of the point in time of the current month's financials. This is not reflective of a year-end estimate.

Eau Claire County

Department of Human Services

CCS Preliminary Financial Statement Estimated for the Period January 1, 2023 through January 31, 2023

				YTD Estimated		
	Net YTD	YTD Actual	Estimated	Adjusted	Estimated Net Variance	
Revenue	Budget	Transactions	Adjustments	Transactions	Excess (Deficient)	
01-Tax Levy	-	-	-	-	-	
04-Intergovernment Grants and Aid (State						
& Federal Grants)	4,750		-	-	(4,750)	
05-Intergovernmental Charges for						
Services (Medicaid & Other Counties)	866,471		868,472	868,472	2,000	
06-Public Charges for Services (Client						
Contributions)	1,792	1,500	-	1,500	(292)	
09-Other Revenue	-			-	-	
11-Fund Balance Applied (2022 ccs						
Est.Reconcilation, Rec'd 2023)	27,075		-	-	(27,075)	
Total Revenue	900,088	1,500	868,472	869,972	(30,117)	

				YTD Estimated	
	Net YTD	YTD Actual	Estimated	Adjusted	Estimated Net Variance
Expenditures	Budget	Transactions	Adjustments	Transactions	Excess (Deficient)
01-Regular Wages	332,416	120,245	143,855	264,100	68,316
02-OT Wages	-	17	-	17	(17)
03-Payroll Benefits	126,379	69,830	30,633	100,463	25,916
04-Contracted Services	385,550	133,606	146,040	279,646	105,905
05-Supplies & Expenses	3,167	623	-	623	2,543
09-Equipment	2,875	135	(4,864)	(4,729)	7,604
AMSO Allocation	49,701	27,603		27,603	22,098
Total Expenditures	900,088	352,059	315,664	667,723	232,365
General Ledger Surplus/(Deficiency) of Revenue of	over Expenditures	\$ (350,559)		**	
Estimated Surplus/ (Deficiency) of Revenue ove	r Expenditures				\$ 202,248

Note: Any deficit at year end will be received after Reconciliation in December 2024

Estimated January 2022 Surplus / (Deficiency) \$ (16,337)

Estimated Revenue Adjustments Included:

01-Tax Levy 04-Grants and Aid **05-Charges for Services** 868,472 06-Public Charges 09-Other 868,472 Estimated Expense Adjustments Included:

01-Regular Wages	143,855
02-OT Wages	
03-Payroll Benefits	30,633
04-Contracted Services	146,040
05-Supplies & Expenses	
09-Equipment	(4,864)
10-Other	
	\$ 315,664

DHS Child Alternate Care and Adult Institutions For Period Ending 01/31/2023

Children in Foster Care (FC) /Treatment Foster Care (TFC)/Residential Care Centers (RCC)/Group Homes (GH)

	-	2023								
	New Placements	Clients		Budget		Expense		(Over)/Under Budget		
FC	9	72	\$	109,000	\$	102,472	\$	6,528		
TFC	0	7	\$	48,000	\$	42,227	\$	5,773		
GH	0	3	\$	21,250	\$	36,655	\$	(15,405)		
RCC	0	5	\$	85,833	\$	81,643	\$	4,190		
January Total	9	87	\$	264,083	\$	262,997	\$	1,086		
2023 YTD Total	9	87	\$	264,083	\$	262,997	\$	1,086		
2022 YTD Comparison	7	95	\$	231,901	\$	273,527	\$	(41,626)		

Juvenile Corrections (Lincoln Hills/Copper Lake)										
			2023							
		New Placements	Clients	Budget	Expense	(Over)/Under Budget				
January		0	0	\$ -	\$ -	\$				
2023 YTD Total		0	0	\$ -	\$ -	\$ -				
2022 YTD Comparison										

Institute for Mental Disease									
		2023							
	New Placements	Clients		Budget	Expense		(Over)/Under Budget		
TCHCC	1	6	\$	50,185	\$ 62,928	\$	(12,743)		
Winnebago	8	11	\$	50,000	\$ 121,847	\$	(71,847)		
Mendota	1	1	\$	12,500	\$ 50,437	\$	(37,937)		
January Total	10	18	\$	112,685	\$ 235,212	\$	(122,527)		
2023 YTD Total	10 *	18	\$	112,685	\$ 235,212	\$	(122,527)		
2022 YTD Total	6	10	\$	77,241	\$ 238,373	\$	(161,132)		

Northern/Southern Centers (Adult/Child Developmentaly Disabled (DD))									
		2023							
		New Placements	Clients	Budget	Expense	(Over)/Under Budget			
January		0	0	\$	\$				
2023 YTD Total 2022 YTD Comparison		0	0	\$ -	\$ -				

Adult Fam	ily Homes (AF	H) & Con	nmunity Based R	esidential Fac	ility (CBRF)							
		2023										
	New Placements	Clients	Budget	Expense	(Over)/Under Budget							
AFH	1	11	\$ 80,500	\$ 35,664	\$ 44,836							
CBRF	0	11	\$ 94,174	\$ 21,247	\$ 72,928							
January Total	1	22	\$ 174,674	\$ 56,911	\$ 117,763							
2023 YTD Total	1	22	\$ 174,674	\$ 56,911	\$ 117,763							
27 2022 YTD Total	2	24	\$ 215,220	\$ 193,103	\$ 22,117							

ALTERNATE CARE REPORT Month Ending January 2023

Level of Care
Foster Care
Therapeutic Foster Care
Group Home

Group Home
Residential Care Center
Total

	January			Ave Cost per		
Placements	Clients	Number of Days	Placements	Clients	Days	Day
9	72	2,058	9	72	2,058	\$50
0	7	217	0	7	217	\$195
0	3	81	0	3.	81	\$453
0	5	135	0	5	135	\$605
9	87	2,491	9	87	2,491	

Level of Care

Foster Care
Therapeutic Foster Care
Group Home
Residential Care Center
Total

			Expe	nse	Revenue						
Adjusted Budget - January		January Expense		Ϋ́	TD Expense	YTD Percent Used	Adju	sted Budget	YTD Revenue		Percent Collected
\$	109,000	\$	102,472	\$	102,472	94.0%	\$	27,942	\$	945	3.4%
\$	48,000	\$	42,227	\$	42,227	88.0%	\$	3,083	\$		0.0%
\$	21,250	\$	36,655	\$	36,655	172.5%	\$	2,500	\$	890	35.6%
\$	85,833	\$	81,643	\$	81,643	95.1%	\$	5,083	\$	1,945	38.3%
\$	264,083	\$	262,997	\$	262,997	99.6%	\$	38,608	\$	3,780	9.8%

Eau Claire County Department of Human Services YTD Program Expense & Revenue Summary Thru January 31, 2023

		<u> </u>														
			Mor	nthly			YTD						Year End			
	Budge	eted	Adjusted Actual Expenses A		Adjusted Actual Revenues		Budgeted		Adjusted Actual Expenses		Adjusted Actual Revenues		Annualized		Annualized	
Program/Sub-Program	Expenses & Revenues	Targeted %	Expenses	% of Expenses Utilized	Revenue	% of Revenues Utilized	Expenses & Revenues	Targeted %	Expenses	% of Expenses Utilized	Revenues	% of Revenues Utilized	Expenses	% Annualized	Revenues	% Annualized
Community Care & Treatment of Children and Youth for Wellbeing, Protection, and Safety (CPS & Youth Justice)	\$793,588	8.3%	\$668,089	7.0%	\$758,088	8.0%	\$793,588	8.3%	\$668,089	7.0%	\$758,088	8.0%	\$8,017,067	84.2%	\$9,097,053.2	95.5%
Community Care & Treatment of Adults & Children with Mental Health and/or Substance Use Disorder (CSP, Crisis, Treatment Court, CCS, Clinic)	\$1,596,406	8.3%	\$1,605,226	8.4%	\$1,292,271	6.7%	\$1,596,406	8.3%	\$1,605,226	8.4%	\$1,292,271	6.7%	\$19,262,717	100.6%	\$15,507,257.2	80.9%
3. Community Care & Treament of Children who are Developmentally or Physically Disabled, Delayed, or have a Social Emotional Disturbance (B3, CLTS, & CST)	\$322,843	8.3%	\$246,414	6.4%	\$85,574	2.2%	\$322,843	8.3%	\$246,414	6.4%	\$85,574	2.2%	\$2,956,969	76.3%	\$1,026,884.4	26.5%
4. Secure Detention Services for Youth Offenders (JDC)	\$136,631	8.3%	\$146,063	8.9%	\$137,904	8.4%	\$136,631	8.3%	\$146,063	8.9%	\$137,904	8.4%	\$1,752,752	106.9%	\$1,654,846.8	100.9%
5. Protection of Vulnerable Adults (APS)	\$91,361	8.3%	\$78,116	7.1%	\$95,894	8.7%	\$91,361	8.3%	\$78,116	7.1%	\$95,894	8.7%	\$937,387	85.5%	\$1,150,723.5	105.0%
6. Financial & Economic Assistance (ES)	\$279,932	8.3%	\$269,191	8.0%	\$281,792	8.4%	\$279,932	8.3%	\$269,191	8.0%	\$281,792	8.4%	\$3,230,290	96.2%	\$3,381,499.3	100.7%
Total	\$3,220,760	8.3%	\$3,013,099	7.8%	\$2,651,522	6.9%	\$3,220,760	8.3%	\$3,013,099	7.8%	\$2,651,522	6.9%	\$36,157,183	93.6%	\$31,818,264	82.3%