### DEPARTMENT MISSION

The purpose of the Finance Department is to facilitate the effective and efficient use of County resources and to provide a record and accountability for those resources. The Finance Department maintains financial records according to established accounting principles; coordinates budget preparation and implementation; provides financial information and support to the County Board and County departments; provides County Purchasing support; and processes bi-weekly payroll. The goal of the department is to provide insight and contribute to the overall fiscal management of Eau Claire County.

### DEPARTMENT BUDGET HIGHLIGHTS

The 2023 budget for Finance reflects the continued evolution of the Finance department to provide additional financial support and oversight for the county. In 2023, the Finance department will be continuing design and implementation of an internal audit function within the department. This will include implementation of standardized documentation of controls, as well as quarterly attestation of control existence and control testing. This will increase the internal control environment of the county overall, as well as assist in the execution of the annual external audit. In addition, the department plans to shift more processes and procedures from being paper-based to electronic media.

#### STRATEGIC DIRECTION AND PRIORITY ISSUES

- Support the required fiduciary responsibilities of the Finance function for the County.
- Assess the internal control environment of the county, implement necessary changes where it is needed and provide for means of internal auditing of controls.
- Continue to evolve and improve financial reporting to County departments, committees, and the Board to
  provide consistent and meaningful reporting. In 2023, we will continue expanding the financial reporting
  available to provide greater financial visibility, insight, and external transparency.
- Continue the transition of the department from less transactional support to more analysis and departmental business support.
- Continue to create and/or update financial policy documents for the County.
- Provide training opportunities for new staff, as well as existing staff

#### TRENDS AND ISSUES ON THE HORIZON

- The movement in Finance is to eliminate paper transaction workflows and replace them with electronic workflows. We will continue to assess financial workflows that could be transitioned to more efficient electronic workflows.
- Finance systems for the future will need to evolve to handle more automation and the introduction of new technology.

- Future financial reporting will be moving towards more real-time financial reporting and less emphasis on structured time reporting such as monthly/quarterly reporting.
- The skills required for financial support personnel will be more analytical and require the ability to transition from scorekeeper to business partner.

#### POSITION CHANGES IN 2023

• There are no position changes being introduced with the 2023 budget.

### OPERATIONAL CHANGES – WITH FISCAL IMPACT

• An open Fiscal Associate IV position was abolished in July 2022 and replaced by an Internal Control Specialist position. The annual fiscal impact of that change is \$18,342.

## OPERATIONAL CHANGES – WITHOUT FISCAL IMPACT

- Implemented additional process steps to improve vendor management controls
- Continued improvements to financial reporting implemented
- Added additional reporting elements to the 2023 budget reporting and analysis sections

#### KEY ASSUMPTIONS AND POTENTIAL RISKS

- Key Assumptions
  - o Revenue from Purchasing Card transactions will continue to increase and return to pre-pandemic levels
  - o Support staffing remains stable and no staff turnover occurs during 2023.
  - o Employees select the same level of health insurance in 2023 as in 2022

#### Potential Risks

- The revenue assumptions include an increase in Purchasing Card rebates that is based on the continued increase in use of the card during 2023. If that doesn't occur, revenue may be less than budgeted.
   Estimated risk is \$2,000-\$4,000
- Changes necessary to implement an internal audit function in Finance may require outside assistance to complete and funds are not budgeted to support external assistance. The estimated risk is \$5,000.
- o Implementation of a scanning/archiving invoice entry process could require outside assistance to implement or require subscription for additional Alio modules. Estimated risk is \$2,500-\$5,000.

## Finance **Finance Director** 1.0FTE (1) Purchasing Manager Contract Financial Analyst **Senior Accounting Manager** 1.0FTE (1) 1.0FTE (1) 50% City/ 50% County **Purchasing Specialist** Accountant 1.0FTE (1) 1.0FTE (1) Internal Control Specialist Payroll Specialist 1.0FTE (1) 1.0FTE (1) Fiscal Associate III 1.0FTE (1)

| Year | 2022 |
|------|------|
| FTE  | 8.0  |

Provide financial information and insight, budgetary assistance/training and purchasing support to all county departments, employees, elected officials, outside agencies, and other customers. Produce the annual financial statements and support the annual external audit and single audit reports as well as file the appropriate state and federal documentation as required. Support the financial internal controls for the County as well as financial policies and County code requirements.

| 11   | *                  |                   | *                  |                   |
|--|--------------------|-------------------|--------------------|-------------------|
| OUTPUTS  | <u>2019</u>        | <u>2020</u>       | <u>2021</u>        | YTD* 2022         |
| General Finance  |                    |                   | •                  | •                 |
| Number of PBC (prepared by County staff/client) audit adjustments and value posted. (new measure)          | 25                 | N/A               | N/A                | N/A               |
| Number of non-PBC audit adjustments and value posted. (new measure 2018)                                   | 0                  | N/A               | N/A                | N/A               |
| Number of policies drafted/adopted   | 0                  | 1                 | 1                  | 0                 |
| Percent of cash and accounts receivable accounts reconciled on an monthly/quarterly basis                  | 100%               | 64%               | 70%                | 50%               |
| Number of journal vouchers posted during the year  | 1,097              | 819               | 883                | 349               |
| Number of new Alio accounts created during the year  | 193                | 305               | 326                | 165               |
| Number of vendor payments processed during the year  | 13,376             | 11,148            | 10,689             | 5,081             |
| Number of 1099's issued during the year  | 375                | 338               | 337                | N/A               |
| Payroll  |                    |                   |                    |                   |
| Number of paychecks processed  | 16,804             | 16,396            | 15,879             | 7,438             |
| Number of payroll adjustments required   | 626                | 1,315             | 878                | 406               |
| Number of employee changes processed - new hires, terminations, and changes                                | 369                | 320               | 271                | 209               |
| Number of reports prepared and provided to other county departments, outside agencies, and other customers | 164                | 101               | 206                | 35                |
| Purchasing   |                    |                   |                    |                   |
| Number & dollar amount of procurement bids processed during the year                                       | 16 /<br>\$2.6M     | 17 /<br>\$2M      | 27 /<br>\$30.3M    | 20 /<br>\$5.4M    |
| Number & dollar amount of RFPs processed during the year   | 7 /<br>\$2.0M      | 3 /<br>\$7.3M     | 11 /<br>\$10.2M    | 14 /<br>\$613K    |
| Number & Dollar amount of POs issued during the year   | 574 /<br>\$20.4M   | 566 /<br>\$19.9M  | 575 /<br>\$21.2M   | 352 /<br>\$20.3M  |
| Number of transactions and dollar amount of procurement card spending                                      | 6099 /<br>\$1.019M | 4429 /<br>\$.828M | 5,056 /<br>\$.975M | 2,950 /<br>\$.57M |
| Number of new vendors added (jurors) during the year   | 706                | 374               | 837                | 337               |
| Number of new vendors added (non-jurors) during the year   | 730                | 496               | 463                | 354               |
| Number of vendor change requests processed during the year   | 739                | 737               | 1,394              | 557               |
|  |                    |                   | *YTD indicate      | s Jan-Jun Results |

# Finance Overview of Revenues and Expenditures

|   | 2021      | 2022               | 2022      | 2023      | 2023             | 2023      | %      |
|---|-----------|--------------------|-----------|-----------|------------------|-----------|--------|
| Revenues                                  | Actual    | Adjusted<br>Budget | Estimate  | Request   | Recom-<br>mended | Adopted   | Change |
| 01-Tax Levy/General Revenue<br>Allocation | \$840,604 | \$885,696          | \$885,696 | \$964,074 | \$964,074        | \$964,074 | 9%     |
| 09-Other Revenue                          | \$24,860  | \$22,000           | \$19,652  | \$24,000  | \$24,000         | \$24,000  | 9%     |
| Total Revenues:                           | \$865,464 | \$907,696          | \$905,348 | \$988,074 | \$988,074        | \$988,074 | 9%     |

|                         | 2021      | 2022               | 2022      | 2023      | 2023             | 2023      | %      |  |
|-------------------------|-----------|--------------------|-----------|-----------|------------------|-----------|--------|--|
| Expenditures            | Actual    | Adjusted<br>Budget | Estimate  | Request   | Recom-<br>mended | Adopted   | Change |  |
| 01-Regular Wages        | \$483,672 | \$546,125          | \$507,814 | \$587,538 | \$587,538        | \$587,538 | 8%     |  |
| 02-OT Wages             | \$594     | \$2,500            | \$770     | \$750     | \$750            | \$750     | -70%   |  |
| 03-Payroll Benefits     | \$163,756 | \$199,041          | \$195,717 | \$235,838 | \$235,838        | \$235,838 | 18%    |  |
| 04-Contractual Services | \$131,309 | \$138,280          | \$133,580 | \$146,248 | \$146,248        | \$146,248 | 6%     |  |
| 05-Supplies & Expenses  | \$4,341   | \$16,750           | \$5,865   | \$12,700  | \$12,700         | \$12,700  | -24%   |  |
| 09-Equipment            | \$6,197   | \$5,000            | \$5,000   | \$5,000   | \$5,000          | \$5,000   | 0%     |  |
| Total Expenditures:     | \$789,870 | \$907,696          | \$848,746 | \$988,074 | \$988,074        | \$988,074 | 9%     |  |

| Net Surplus/(Deficit)- Finance | \$75,594 | \$0 | \$56,602 | \$0 | \$0 | \$0 |  |
|--------------------------------|----------|-----|----------|-----|-----|-----|--|
|--------------------------------|----------|-----|----------|-----|-----|-----|--|

# **Budget Analysis**

|   | 2022 Adjusted<br>Budget | 2022<br>Operational<br>Changes not<br>Budgeted | Cost to Continue Operations in 2023 | 2023<br>Requested<br>Budget |
|---|-------------------------|--|-------------------------------------|-----------------------------|
| 01-Tax Levy/General Revenue<br>Allocation | \$885,696               | \$18,342                                       | \$60,036                            | \$964,074                   |
| 09-Other Revenue                          | \$22,000                | -  | \$2,000                             | \$24,000                    |
| Total Revenues                            | \$907,696               | \$18,342                                       | \$62,036                            | \$988,074                   |

| Total Expenditures      | \$907,696 | \$18,342 | \$62,036  | \$988,074 |
|-------------------------|-----------|----------|-----------|-----------|
| 09-Equipment            | \$5,000   | -        | -         | \$5,000   |
| 05-Supplies & Expenses  | \$16,750  | -        | (\$4,050) | \$12,700  |
| 04-Contractual Services | \$138,280 | -        | \$7,968   | \$146,248 |
| 03-Payroll Benefits     | \$199,041 | \$2,309  | \$34,488  | \$235,838 |
| 02-OT Wages             | \$2,500   | -        | (\$1,750) | \$750     |
| 01-Regular Wages        | \$546,125 | \$16,033 | \$25,380  | \$587,538 |

## **Revenue Assumptions**

|                    | 2021      | 2022      | 2022      | 2023      | 2023             | 2023      |                       |                       |
|--------------------|-----------|-----------|-----------|-----------|------------------|-----------|-----------------------|-----------------------|
| Revenue Source     | Actual    | Budget    | Estimate  | Request   | Recom-<br>mended | Adopted   | Assumptions           | Confidence<br>Level % |
| County Tax Levy    | 840,604   | 885,696   | 885,696   | 964,074   | 964,074          | 964,074   | Levy request          | 100%                  |
| Retained Sales Tax | 267       | -         | 52        |           | -                | -         | one-time revenue      | 100%                  |
| Misc Revenue       | 2,383     | 2,000     | 1,600     | 2,000     | 2,000            | 2,000     | Expect to remain flat | 85%                   |
| Pro Card Rebates   | 22,210    | 20,000    | 18,000    | 22,000    | 22,000           | 22,000    | Expect small increase | 85%                   |
| TOTAL              | \$865,464 | \$907,696 | \$905,348 | \$988,074 | \$988,074        | \$988,074 |                       |                       |

## **Contracted Services Summary**

|                           | 2021      | 2022      | 2022      | 2023      | 2023             | 2023      |
|---------------------------|-----------|-----------|-----------|-----------|------------------|-----------|
| Expenditure Type          | Actual    | Budget    | Estimate  | Request   | Recom-<br>mended | Adopted   |
| Professional Services     | 128,909   | 136,280   | 133,080   | 145,748   | 145,748          | 145,748   |
| Utility Services          | 2,400     | 2,000     | 500       | 500       | 500              | 500       |
| Repairs And Maintenance   | -         | -         | -         | -         | -                | -         |
| Other Contracted Services | -         | -         | -         | -         | -                | -         |
| Total                     | \$131,309 | \$138,280 | \$133,580 | \$146,248 | \$146,248        | \$146,248 |

## **Contracted Services Detail**

|  | 2021      | 2022      | 2022      | 2023      | 2023             | 2023      |  |                          |
|--|-----------|-----------|-----------|-----------|------------------|-----------|--|--------------------------|
| Expenditure                              | Actual    | Budget    | Estimate  | Request   | Recom-<br>mended | Adopted   | Description                                  | Expenditure<br>Type      |
| Finance/ Contracted<br>Services          | 99,825    | 89,870    | 88,670    | 94,338    | 94,338           | 94,338    | Purch. manager, Laserfiche services, CESA-10 | Professional<br>Services |
| Finance/ Telephone                       | 2,400     | 2,000     | 500       | 500       | 500              | 500       | Telephones                                   | Utility Services         |
| Independent Audit/<br>Accounting & Audit | 29,084    | 40,000    | 38,000    | 45,000    | 45,000           | 45,000    | External audit fees                          | Professional<br>Services |
| Independent Audit/ Other<br>Prof Svcs    | -         | 6,410     | 6,410     | 6,410     | 6,410            | 6,410     | Indirect cost study fee                      | Professional<br>Services |
| TOTAL                                    | \$131,309 | \$138,280 | \$133,580 | \$146,248 | \$146,248        | \$146,248 |  |                          |